

Skylands Saddlery
176 US Hwy 202
Ringoes, New Jersey 08551



908-782-1944 phone
908-782-1974 fax
info@skylandssaddlery.com

www.skylands-saddlery.com

Consignment Saddle Agreement

Your Name:
Your Address:
City, State, Zip:
Phone (day, night, work if applicable, cell):
Email (personal, work if applicable):
Saddle Info (manufacturer, model, serial number, seat size, flap length, tree size, color, age)

Thank you so much for sending us your saddle to sell. Why Skylands Saddlery?

- We price them and put them out on the selling floor in our New Jersey store
- We list them in our eBay store (or can auction them off if you'd like us to do so).
- We bring them out on the road to saddle fittings for people to try.
- We offer trials. 7 days when the buyer is local; 14 days roundtrip when we ship out.
- We adjust trees and "touch up" flocking (as requested) prior to trials. This enables the buyer to get an accurate read as to whether or not they and their horse like the saddle.
- We have buyers pay in full before we ship out. This way, the saddles come back on time and in the same condition they left.
- We have a trial policy written by us, modified and approved by our lawyer (for seller protection and for our protection). Upon request we'd be happy to send a copy to the seller.
- We offer layaway (mutually agreed upon by buyer and seller).
- We do a market analysis on each saddle to insure the best selling price (approved by seller).
- We take cash, credit cards, Paypal and checks (must be cleared prior to shipping).
- We have insurance!
- We make it easy... no need to keep calling us to see if your saddle sold. Payment to you is automatic between 30 – 60 days **from the date your saddle sold** (not the date it went on trial).

In exchange for the services we provide, our consignment fee is 25% of the selling price (15% if seller does store credit instead of check). We take all of the marketing fees we spend out of the 25%. We do not charge extra regardless of how it sells (i.e. we pay eBay fees out of our commission).

Please call or email us to let us know your saddle is coming. Upon receipt, we inspect the trees, assess the condition and if necessary "shine them up". We do not price them without the owner's approval. We will also send you an email so that you have written proof that we have your saddle.

If the saddle is defective, or if it doesn't sell, or if seller requests that it is returned to them at any given time, we will ship the saddle back to the seller at the seller's expense.

Please call us with any questions or concerns. We are very flexible and eager to help. If you'd like store credit as opposed to a check, for example, we'd be happy to work with you.

Thank you.
Skylands Saddlery